



**PT. MEDAN TROPICAL CANNING
& FROZEN INDUSTRIES**



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Business Zone



About Us

- ✦ **Year Established :** 1984
- ✦ **Capital :** USD 3,800,000,-
- ✦ **Annual Turnover :** About USD 20,000,000,-
- ✦ **Workforce :**
 Management Staff : 60 persons
 Skilled Workers : 200 persons
 Semi & Unskilled Workers : 1200 persons
- ✦ **Area :**
Main Office & Factory
 Factory Complex : 48,670 M²
 Office Area : 1,100 M²
 Factory Building : 8,527 M²
 Raw Material Receiving Area : 560 M²
 Cold Storage : 1,700 Ton
 Warehouse : 2,376 M²

Profile

Since our establishment in 1984, we have achieved steady growth each year. Our presence has created employment of thousand over jobs.

The success attributes entirely to our people who work as a team and whose professionalism has been proven. It is well-recognized that our people are the asset of the company.

After achieving The Best Exporter Award in 1995, our company is set to become the successful model in food processing industries.

Line of business :

1. In The Canned Division :

- Octopus
- Baby Clams
- Shrimp
- Tuna (Available in different Sauces)
- Squid
- Clam Juice
- Mackerel
- Cuttlefish
- Crabmeat
- Snail Meat/Escargots

2. In The Frozen Division :

- Baby Octopus
- Squid
- Blue Swimming Crab
- White Clams
- Various Fish
Red Snapper, Red Mullet, Ribbonfish, Lizardfish, Threadfin Bream, Malabar Trevally, Silver Croaker, etc.
- Frozen Value added products :
Stuffed Crab, Salted Poulp Squid, fried Soft Shell Crab, Crab Cakes, etc.
- Frozen Vegetables and Fruits :
Cassava, Broccoli, Pumpkin, Green Chilli, Passion Fruit, etc.
- Giant Octopus
- Poulp Squid
- Precooked Tuna Loins
- Shrimp
- Cuttlefish
- Soft Shell Crab
- Baby Clams
- Snail Meat

The goals to accomplish in the next decade are :

1. **Reaching out to the buyers**
- To see them face to face and provide the best after-sale service.
2. **Global Partnership**
- To treat the buyers as our partners, by helping the buyers to tackle their problems and to fight the competition hand-in-hand.
3. **One-Stop Shopping**
- To provide a wide variety of choices of food for the buyers, as well as to save the time, effort and cost for the buyers.

Remarks :

- Best Exporter of Non-Oil & Gas Commodities
- Primaniyarta Indonesia Export Award Global Brand Developer
- One of the Approved Companies by Canadian Food Inspection Agency on the Mutual Recognition of Fish & Fishery Products Inspection & Control Systems
- Regional Manager of Indonesian Fishery Product Processing & Marketing Association
- BONDED WAREHOUSE STATUS
- E.U. Approved
- HACCP/GMP
- U.S. FDA
- Halal

CANNED DIVISION



CANNED DIVISION



CANNED SQUID

Canned squid in sauces

(oil | smoked | garlic | hot sauce)

Net Weight : 6.0oz (170g) | 5.25oz (148g)

Drained Weight : 4.2oz (120g) | 3.4oz (96g)



CANNED CUTTLEFISH

Canned cuttlefish in sauces

(oil | smoked | garlic | hot sauce)

Net Weight : 6.0oz (170g) | 5.25oz (148g)

Drained Weight : 4.2oz (120g) | 3.4oz (96g)



CANNED OCTOPUS

Canned octopus in sauces

(oil | smoked | garlic | hot sauce)

Net Weight : 6.0oz (170g) | 5.25oz (148g)

Drained Weight : 4.2oz (120g) | 3.4oz (96g)



CANNED DIVISION



CANNED SHRIMP

Canned whole shrimp in brine

Size/pcs	
Medium	25 - 50
Small	50 - 75
Tiny	80 - 160
Cocktail	160 - 220
Picnic/ Broken	220 up

Net Weight : 6.5oz (185g)

Drained Weight : 4.2oz (120g) | 4.0oz (113g) | 3.75oz (106g)



CANNED CRABMEAT

Canned White Crabmeat in Brine (shredded body meat)

Net Weight : 6.0oz (170g)

Drained Weight : 4.2oz (120g)

Canned Pink Crabmeat in Brine (shredded leg & claw meat)

Net Weight : 6.0oz (170g)

Drained Weight : 4.2oz (120g)

Canned Fancy Crabmeat in Brine (15% legmeat on top)

Net Weight : 6.0oz (170g)

Drained Weight : 4.2oz (120g)



CANNED DIVISION



CANNED TUNA

Canned Tuna Skipjack Chunk

(water | brine | oil)



Net Weight :

66.5oz (1885g) | 6.5oz (185g)

Drained Weight :

44.5oz (1260g) | 4.8 (135g) |

Adjustable

CANNED SARDINE/MACKEREL

Canned Sardine/Mackerel

(water | brine | oil | tomato sauce |
tomato sauce with chili)

Net Weight :

15oz (425g)

Drained Weight :

Adjustable



CANNED CLAMS

Canned whole baby clam in brine

Net Weight : 10oz (283g) | 28oz (800g)

Drained Weight : 5.0oz (142g) | 14oz (400g)





FROZEN CUTTLEFISH

Frozen Whole Round Cuttlefish

Specs :

- whole round | iqf | 1 kg x 10/ctn or
semi iqf | (2 kg x 6/ctn or 5 kg x 4/ctn)

Size :

- (u/50 | 50/100 | 100/150 | 150/300 | 300/500 |
500/700 | 700/1000 | 1000/up) g/pc



Frozen Whole Cleaned Cuttlefish

Specs :

- cleaned | gutted | skinless | eyes-off | beak & ink-off |
wings-on | head & tentacles skin-on | iqf |

Size :

1 kg x 10/ctn or semi iqf | 2 kg x 6/ctn
- (u/1 | 1/2 | 2/4 | 5/7 | 8/12 | 13/20) pcs/kg



Frozen Whole Cleaned Baby Cuttlefish

Specs :

- cleaned | gutted | skinless | eyes-off | beak & ink-off |
wings-on | head & tentacles skin-on | iqf |

Size :

1 kg x 10/ctn or semi iqf | 2 kg x 6/ctn
- (10/20 | 20/40 | 40/60 | 60/80 | 80/up) pcs/kg

FROZEN OCTOPUS

Frozen Giant Octopus

Specs :

- cleaned | gutted | skin-on | eyes-off | beak & ink-off |
radula-off | iqf | 20 kg/ctn | flower shaped

Size :

- (100/200 | 200/300 | 300/500 | 500/1000 |
1000/2000 | 2000/3000 | 3000/up) g/pc



Frozen Baby Octopus

Specs :

- cleaned | gutted | skin-on | eyes-off | beak & ink-off |
iqf | 1 kg x 10/ctn or semi iqf | 300 g x 12/ctn

Size :

- (u/10 | 10/20 | 20/40 | 40/60 | 60/80 | 80/up) pcs/kg



FROZEN DIVISION



FROZEN SQUID

Frozen Whole Round Squid

Grade AA

- Specs :** - whole round | semi iqf | 2 kg x 6/ctn or iqf | 1 kg x 10/ctn
Size : - (u/3 | 3/6 | 6/10 | 10/20) pcs/kg **or** (8/up | 6/8 | 4/6 | 2/4) inches
Combined with : Grade A

- Specs :** - whole round | semi iqf | 2 kg x 6/ctn or iqf | 1 kg x 10/ctn
Size : - (u/3 | 3/6 | 6/10 | 10/20) pcs/kg **or** (8/up | 6/8 | 4/6 | 2/4) inches

Frozen Whole Cleaned Squid

- Specs :** - cleaned | gutted | skinless | eyes-off | beak & ink-off | wings-on | head & tentacles skin-on | iqf | 2 kg x 6/ctn or 1 kg x 10/ctn
Size : - (u/10 | 10/20 | 20/40) pcs/kg **or** (8/up | 6/8 | 4/6 | 2/4) inches

FROZEN POULP SQUID

Frozen Cut Poulp Squid

- Specs :** - cleaned | gutted | skin-on | eyes-off | beak & ink-off | cut | 700 g x 6/ctn
Size : - M | L

Frozen Whole Round Poulp Squid

- Specs :** - whole round | semi iqf | 5 kg x 4/ctn
Size : - (u/50 | 50/100 | 100/200) g/pc



FROZEN SNAIL MEAT

Frozen Snail Meat

- Specs :** - blanched | shell-off | semi iqf | 1 kg x 20/ctn
Size : - (3/5 | 5/7 | 7/9) g/pc

FROZEN DIVISION



FROZEN SOFT SHELL CRAB

Frozen Whole Round Soft Shell Crab

- Specs :** - whole round | iqf | iwp | 1 kg inner box x 10/ctn
Size : - (30/50 | 50/70 | 70/100 | 100/120 | 120/150 | 150/up) g/pc

Frozen Whole Cleaned Soft Shell Crab

- Specs :** - cleaned (gills-off, eyes-off, apron-off) | iqf | iwp | 1 kg inner box x 10/ctn
Size : - Medium (24 pcs/box) | Hotel (18 pcs/box) | Prime (14 pcs/box) | Jumbo (12 pcs/box) | Whale (10 pcs/box)

FROZEN SHRIMP

Frozen Shrimp

- Specs :** - raw | headless | shell-on or peeled | undeveined | tail off or tail-on | iqf or block frozen
Size : - (71/90 | 91/120 | 100/200 | 200/300 | Broken) pcs/lb



FROZEN CLAMS

Frozen Baby Clams

- Specs :** - blanched | shells-off | iqf | 1 kg x 10/ctn or semi iqf | 2 kg x 6/ctn
Size : - 500/800 | 800/1200 | Broken

Frozen Half Shell White Clams or Whole Shell White Clams

- Specs :** - blanched | half shell or whole shell | iqf | 250 grams in 1 kg x 10/ctn
Size : - (8/12 | 13/20 | 21/30 | 31/50 | 51/up) pcs/250g

FROZEN DIVISION



FROZEN VARIOUS FISH

Lizardfish, Ribbonfish, Croaker, Red Mullet, Triggerfish, Red Snapper, Red Grouper, Slipper Lobster, Leather Jacket, Goatfish, Threadfin Bream, Rainbow Runner, etc



OTHER VALUE ADDED PRODUCTS

Frozen Fried Soft Shell Crab, Frozen Stuffed Crab, Frozen Crab Cake, Frozen Breaded Fish Fillet, Frozen Breaded Fish Nugget, etc



FROZEN VEGETABLES & FRUITS

Frozen Cassava, Lady Finger, Green Chili, Onion, Passion Fruit, Coconut, etc.





PT. MEDAN TROPICAL CANNING & FROZEN INDUSTRIES

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